

eHealth For Urgent Public Health Challenges

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World Health
Organization

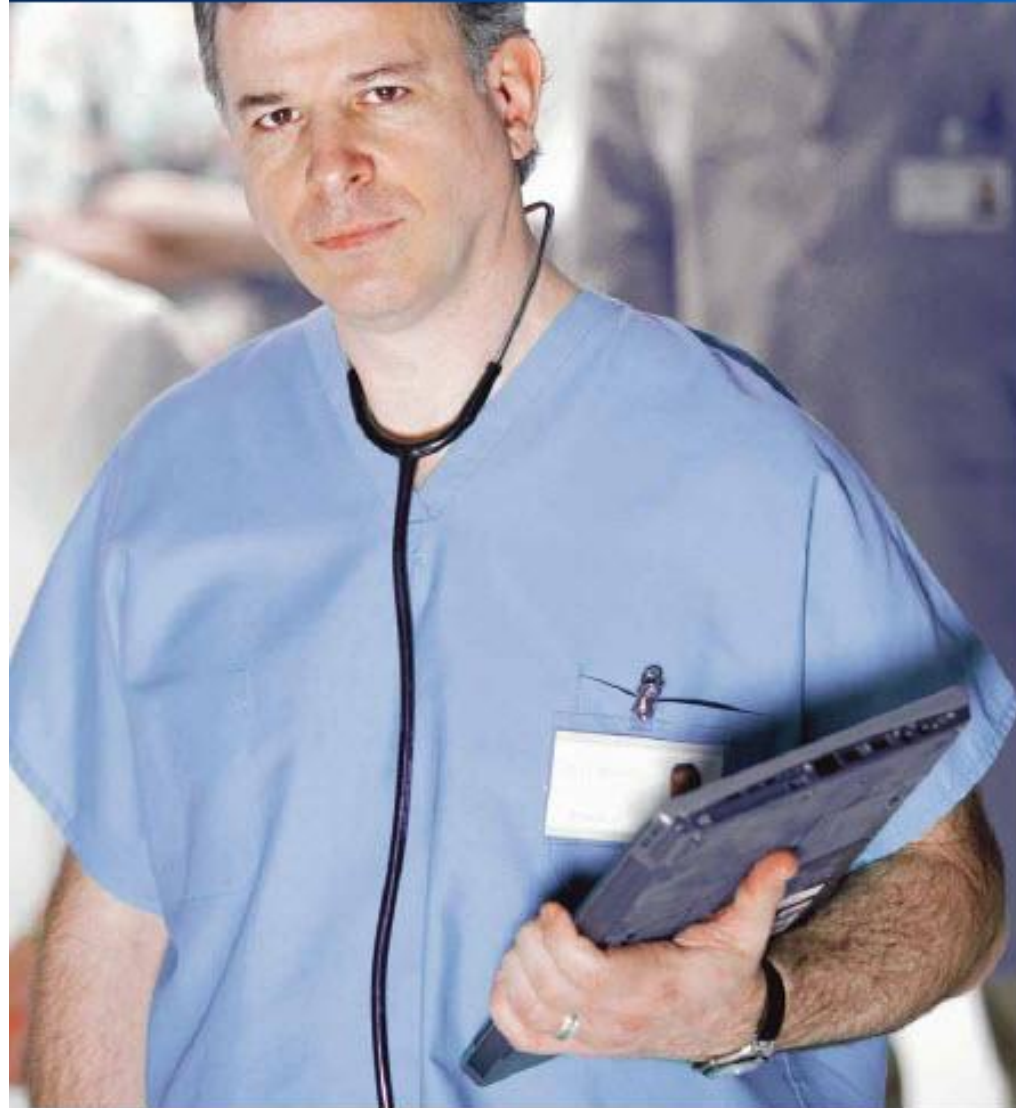




se2009.eu

eHealth for a Healthier Europe!

– opportunities for a better use of healthcare resources



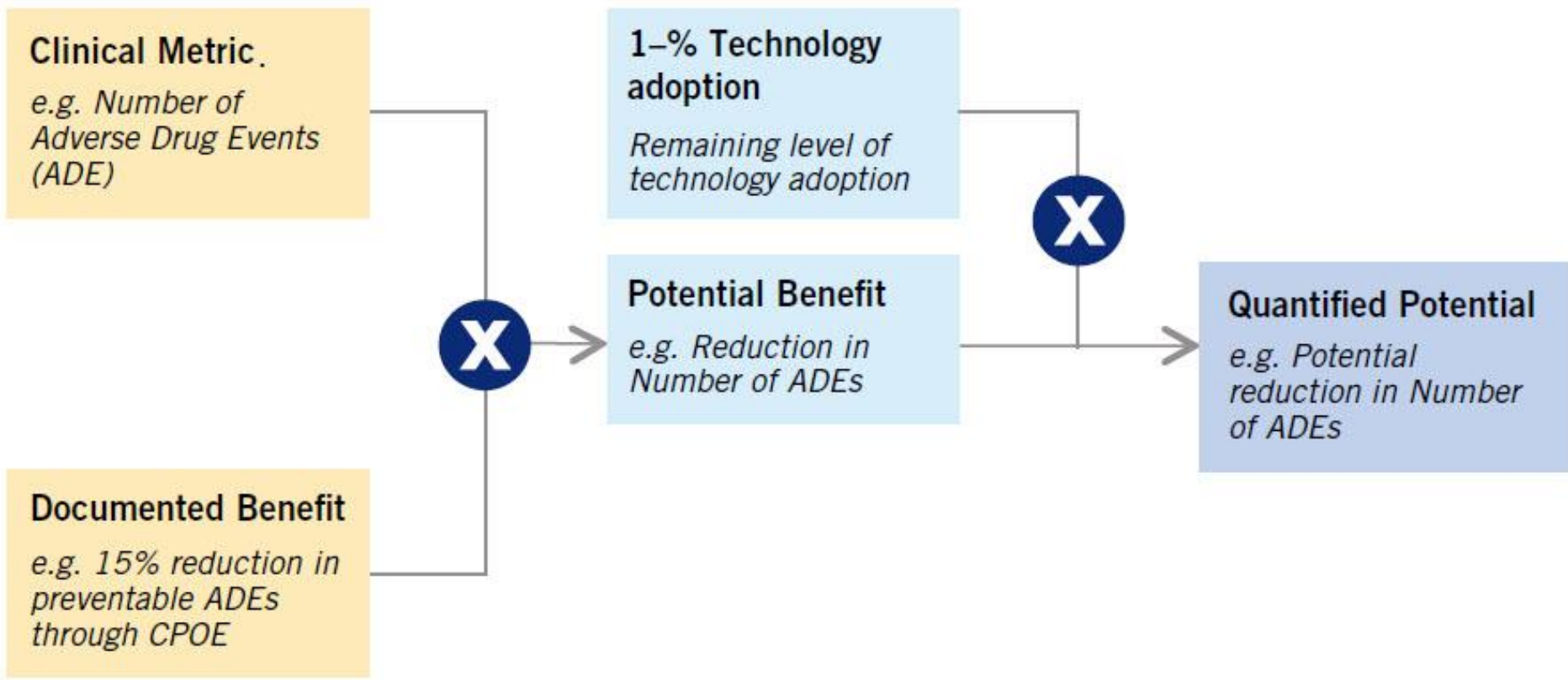


Figure 3. Mechanism for Estimation of Quantified Potential

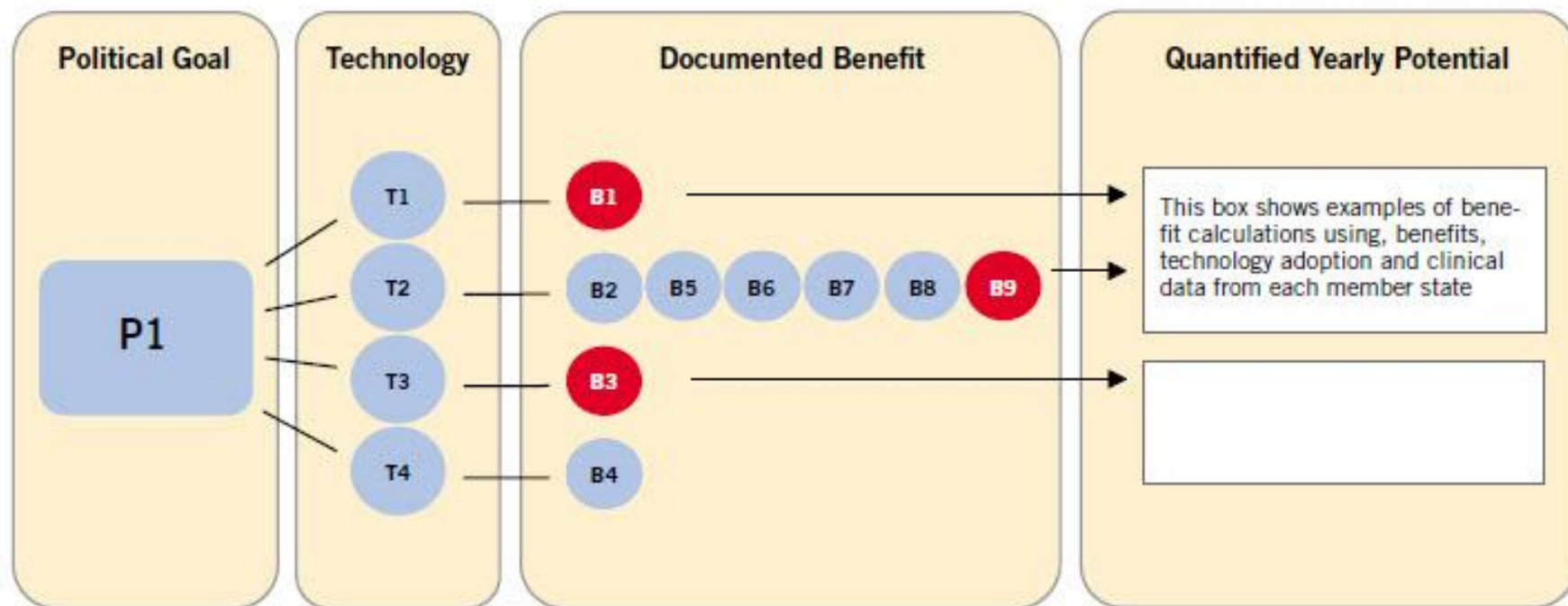


Figure 2. Linking Political Goals, Technologies and Benefits

A quantified potential is calculated based on three factors:

- **Clinical Metrics** – metrics gathered from six EU member states that indicate the current state of various areas of healthcare in these member states.
- **Documented Benefit** – Benefits reported in case studies are extrapolated and applied to clinical metrics from the six EU member states to calculate the quantified potential of technology in each member state.
- **Level of technology adoption** – self-assessed levels of technology adoption are applied to the previous calculation to estimate the potential benefit corresponding to the remaining level of adoption for each technology.

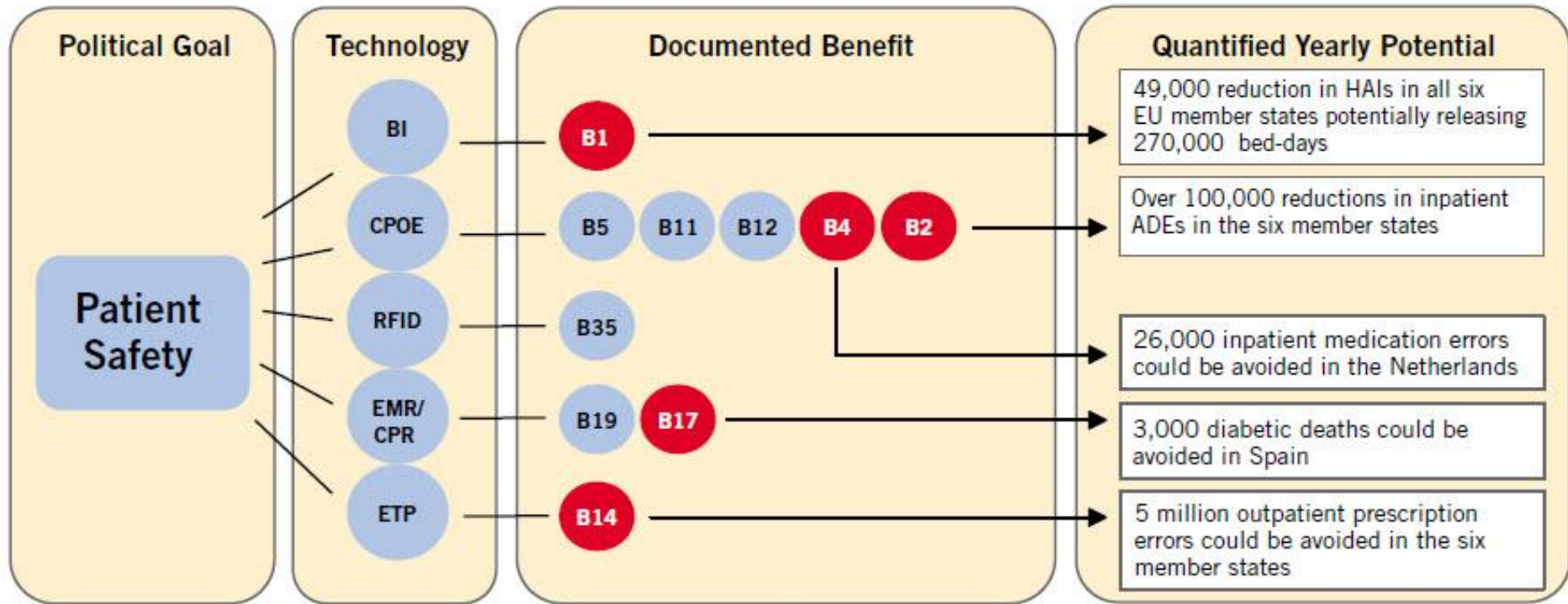


Figure 4. Technologies and Documented Benefits related to Patient Safety

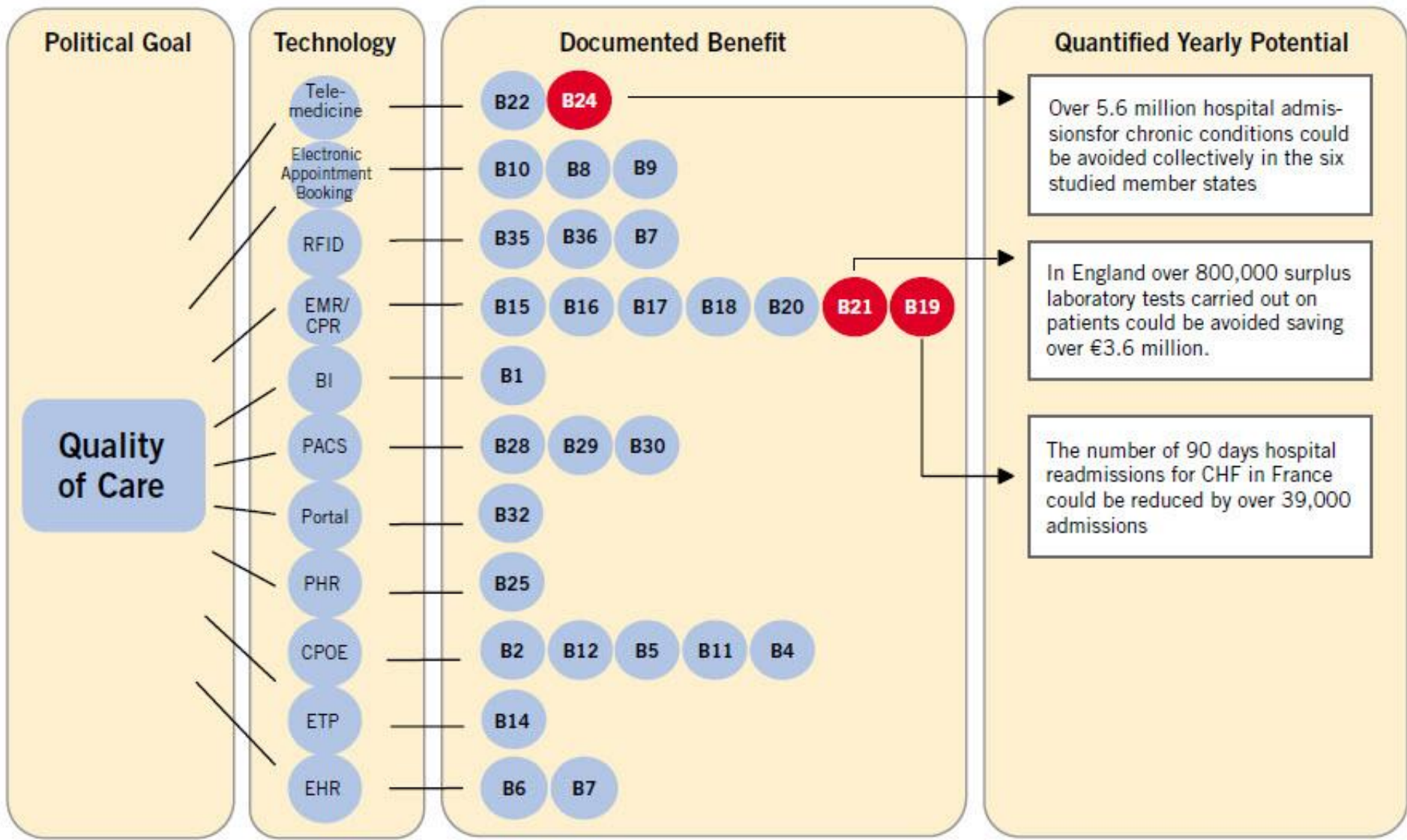


Figure 5. Technologies and Documented Benefits Related to Quality of Care

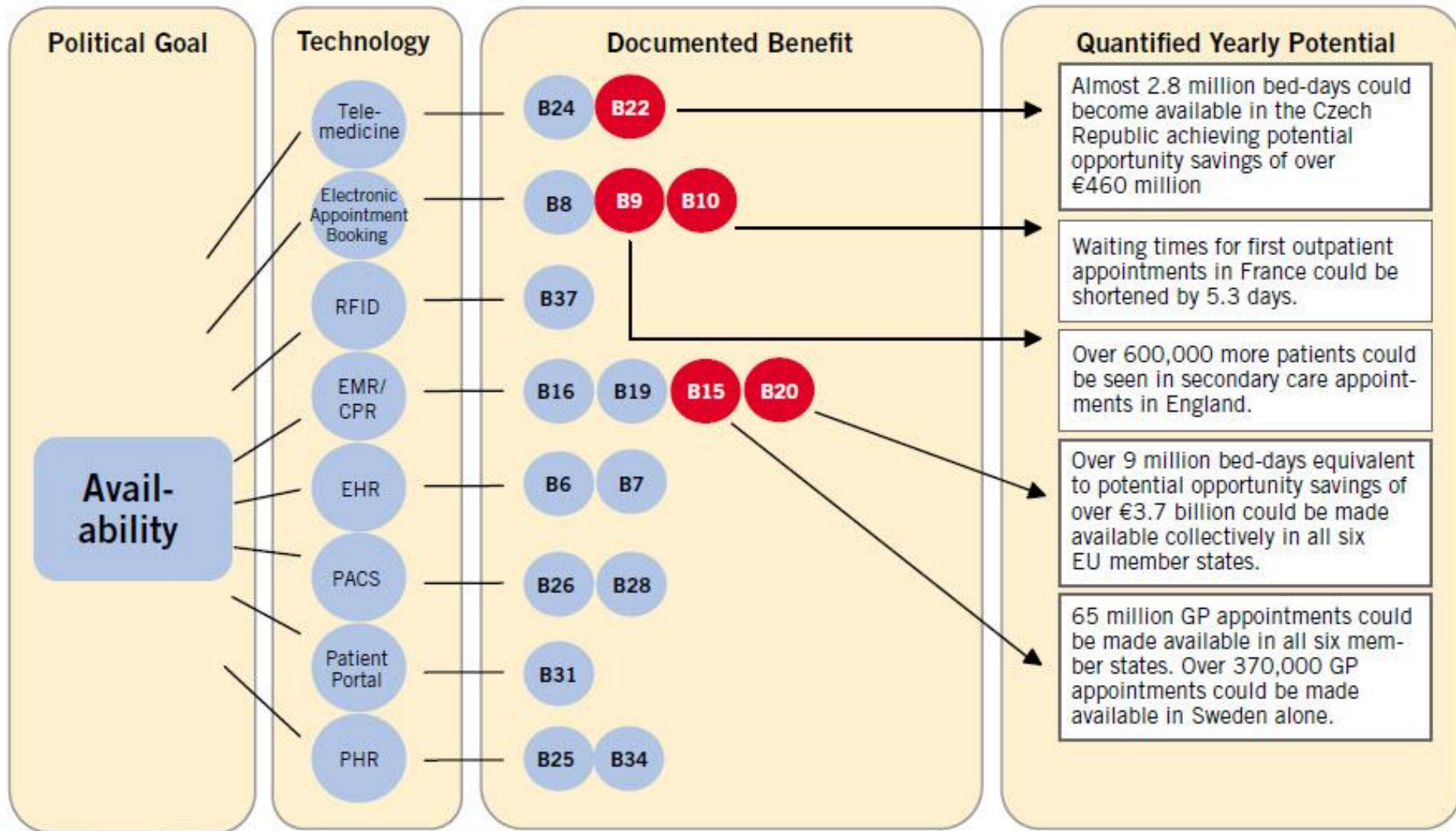


Figure 6. Technologies and Documented Benefits related to Availability

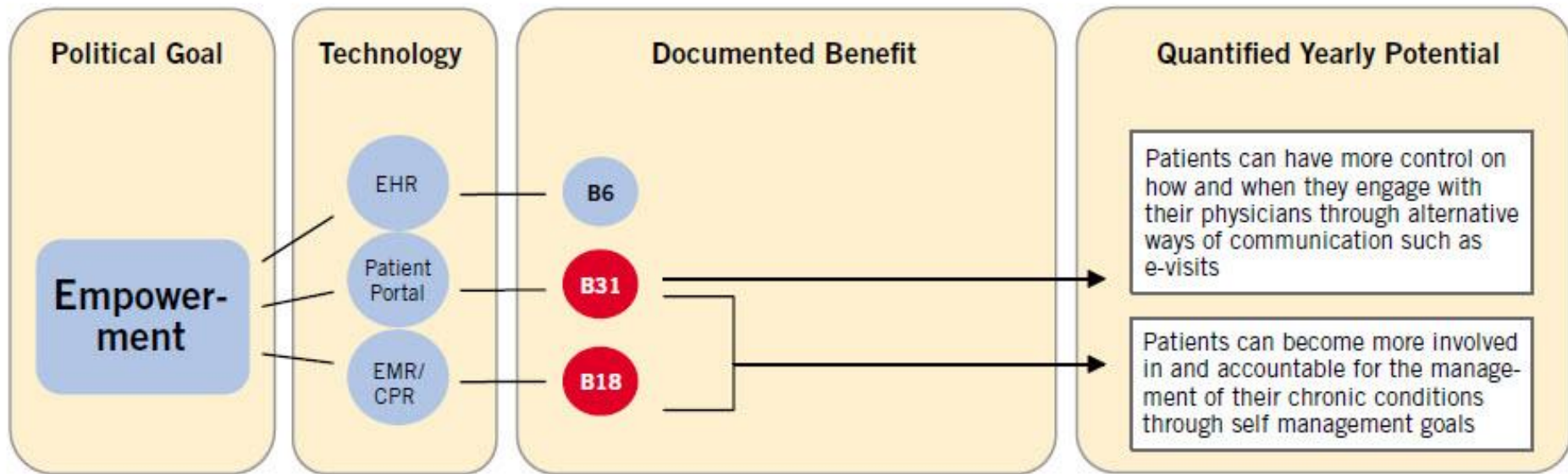


Figure 7. Technologies and Documented Benefits Related to Empowerment



Have You Googled Yourself Today?

Internet use in the U.S. is evolving, as shown by a recent Pew study. Some findings:

- 47 percent of all Internet users have searched for themselves online, up from just 22 percent in 2002.
- Only 3 percent of self-searchers say they search for themselves regularly. 22 percent say they search using their own names "every once in a while." 74 percent say they've checked only once or twice.
- 60 percent say they are not worried about how much information is available about them online.
- When users search their names, 60 percent find some relevant results and 38 percent don't.
- 87 percent of self-searchers who locate information about themselves say most of it is accurate, up from 74 percent who said this five years ago. 11 percent say most of the information is not accurate (down from 19 percent five years ago), and 4 percent say there's information online that's embarrassing or inaccurate.
- When it comes to Googling others, most users say they search for someone from their past (36 percent) as opposed to a job candidate (11 percent) or someone they are dating (9 percent).

Source: Pew Internet & American Life Project, 2008

The use of Internet to find health care related information



Health On the Net

- 26,000 health related websites available
- 33m US citizens used the net for health advice in 1998
- 27% of female users & 15% of males look at medical information at least once per week (Source BMJ 13/11/99)

Primary Hits (August 1999)

1. drkoop.com (No. 76) - 3,474,000
2. aol.health.aol (No. 229) - 1,508,000
3. onhealth.com (No. 246) - 1,432,000
4. webmd.com (No. 324) - 1,207,000
5. discoveryhealth.com (No. 405) - 1,036,000
6. betterhealth.com (No. 533) - 819,000
7. thriveonline.com (No. 539) - 813,000
8. Mayohealth.org (No. 583) - 766,000
9. Healthyideas.com (No. 637) - 709,000
10. Intelihealth.com (No. 898) - 514,000

Every month, there are over **25 million** website visits to nearly 500 online health and wellbeing sites by UK citizens, with NHS Choices accounting for over half of all traffic and WebMD handling nearly two million visits⁸



25 Million
website visits

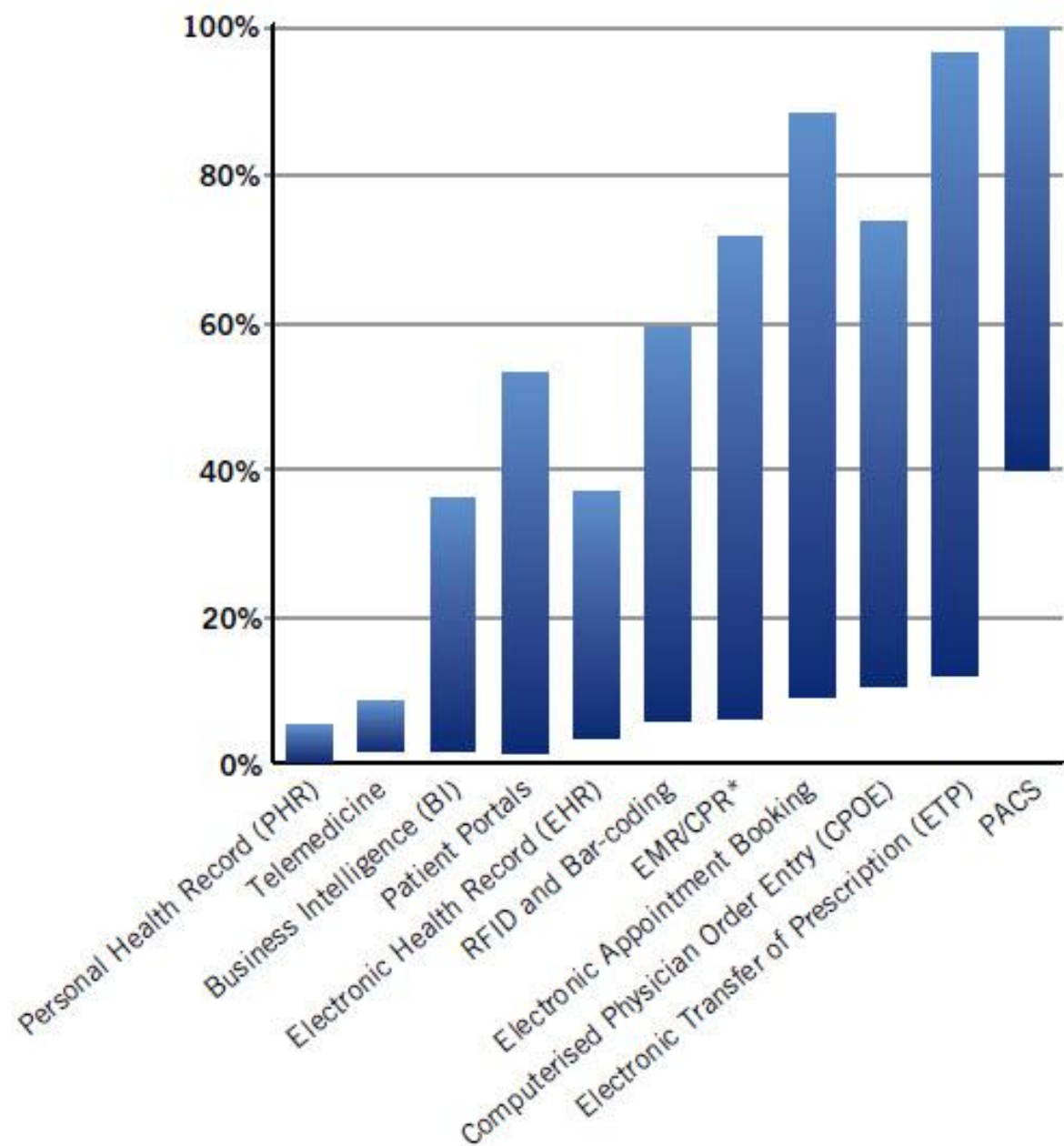
500
online health and
wellbeing sites

**NHS - Digital First-The
delivery choice for England's
population, 2012**

The New Model

Involve patient and family





*Electronic Medical Record / Computer based patient record

Figure 10. eHealth Self Estimated Level of Adoption among the Six Member States

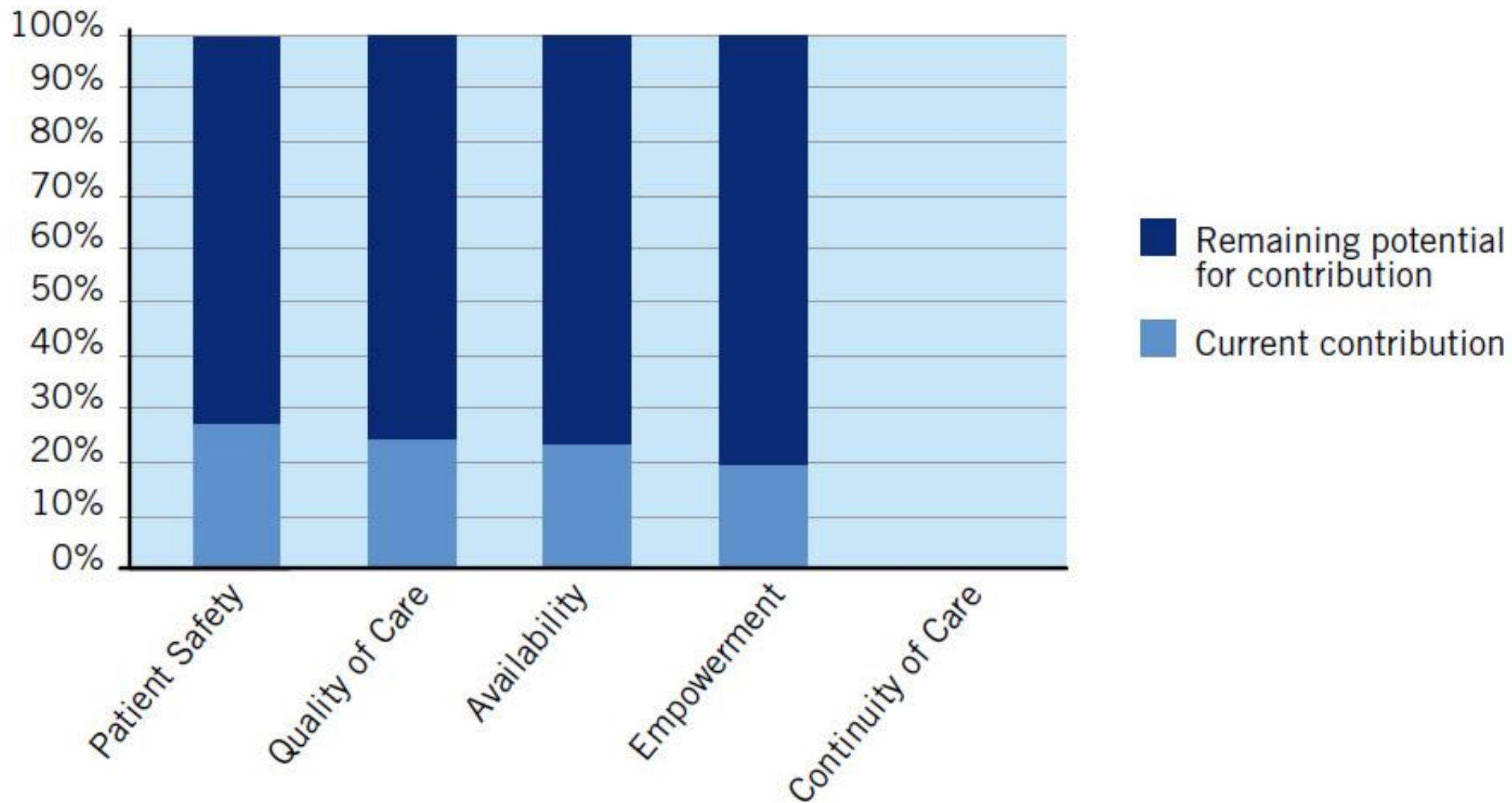


Figure 8. Remaining Potential Contribution of eHealth to Political Goals

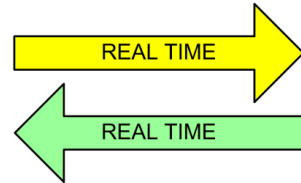
Political Goals

Technologies

	P1 Patient Safety	P2 Quality of Care	P3 Availability	P4 Empowerment	P5 Continuity of Care
T1 Electronic Medical Records (EMR) / Computer-Based Patient Records (CPR)	•	•	•	•	
T2 Electronic Health Record (EHR)		•	•	•	
T3 Electronic Appointment Booking		•	•		
T4 Computerised Physician Order Entry (CPOE)	•	•	•		
T5 Electronic Transfer of Prescription (ETP)	•	•			
T6 Picture Archiving and Communications System (PACS)		•	•		
T7 Personal Health Record (PHR)		•	•		
T8 Patient Portals		•	•	•	
T9 Telemedicine		•	•		
T10 Business Intelligence (BI) – <i>for real time detection of hospital infection patterns</i>	•	•			
T11 Radio Frequency Identification (RFID) and Barcoding	•	•	•		

Three Models

Patient and/or PCP

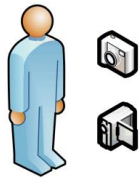


Consultant



**Real-time
Teleconsultation**

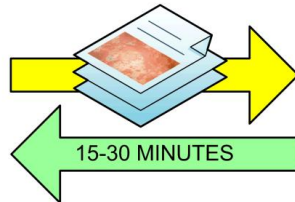
Patient



PCP



Consult Queue



Consultant Pool



**Store-and-forward
Teleconsultation**

Biometrics



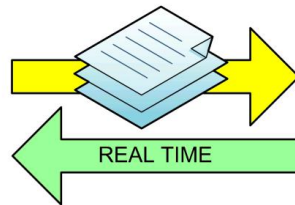
Patient



Hubs



Data



Care Team



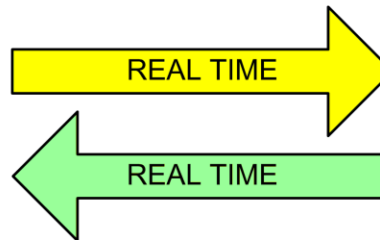
**Telemonitoring
(Remote Patient
Monitoring)**

Real-Time Teleconsultation

Patient and/or PCP

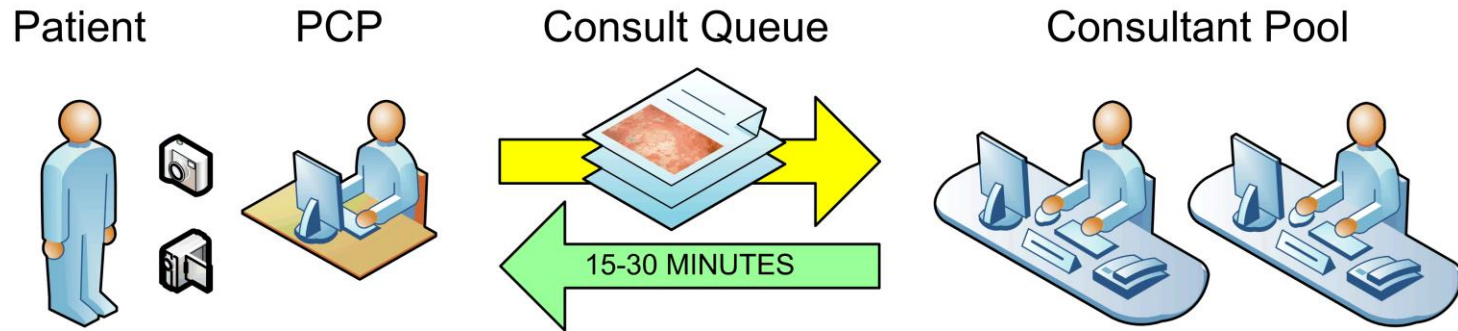


Consultant



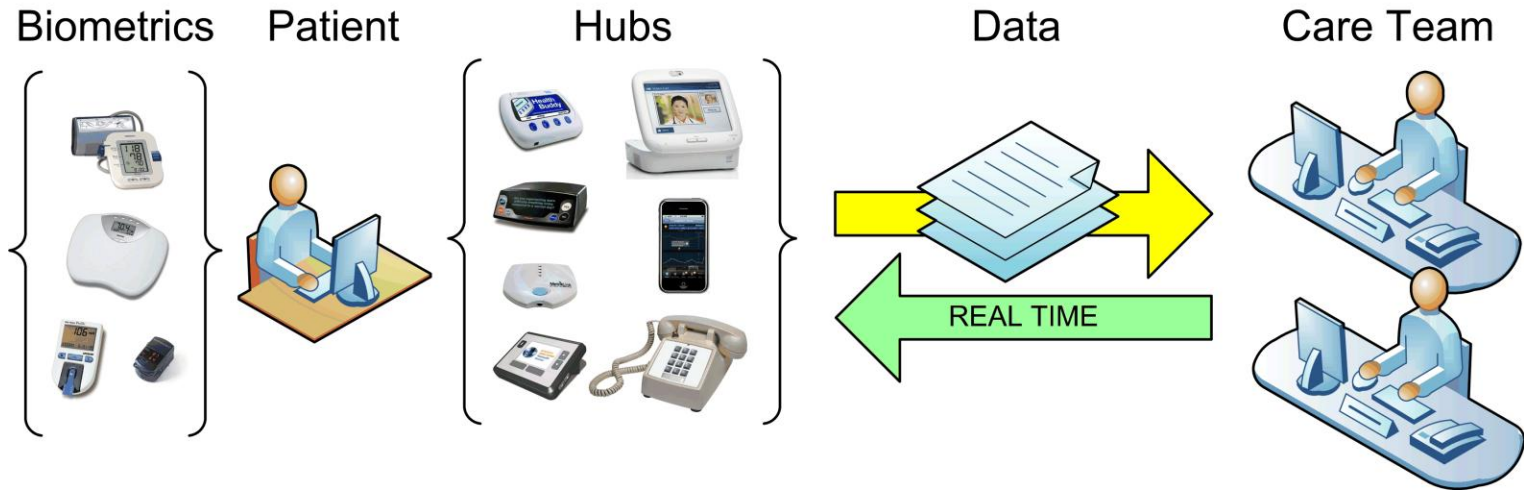
Modality	Pros	Cons	Comments
Real-time Teleconsultation	<ul style="list-style-type: none"> Immediacy 'In person' Trust Consultant able to drive session Teaching moment 	<ul style="list-style-type: none"> Must schedule all parties at once Not more efficient Supply \neq demand Scope expansion Regulatory implications 	<ul style="list-style-type: none"> Addresses inequitable distribution, <i>not</i> scarcity Avoids travel

Store-and-Forward Teleconsultation

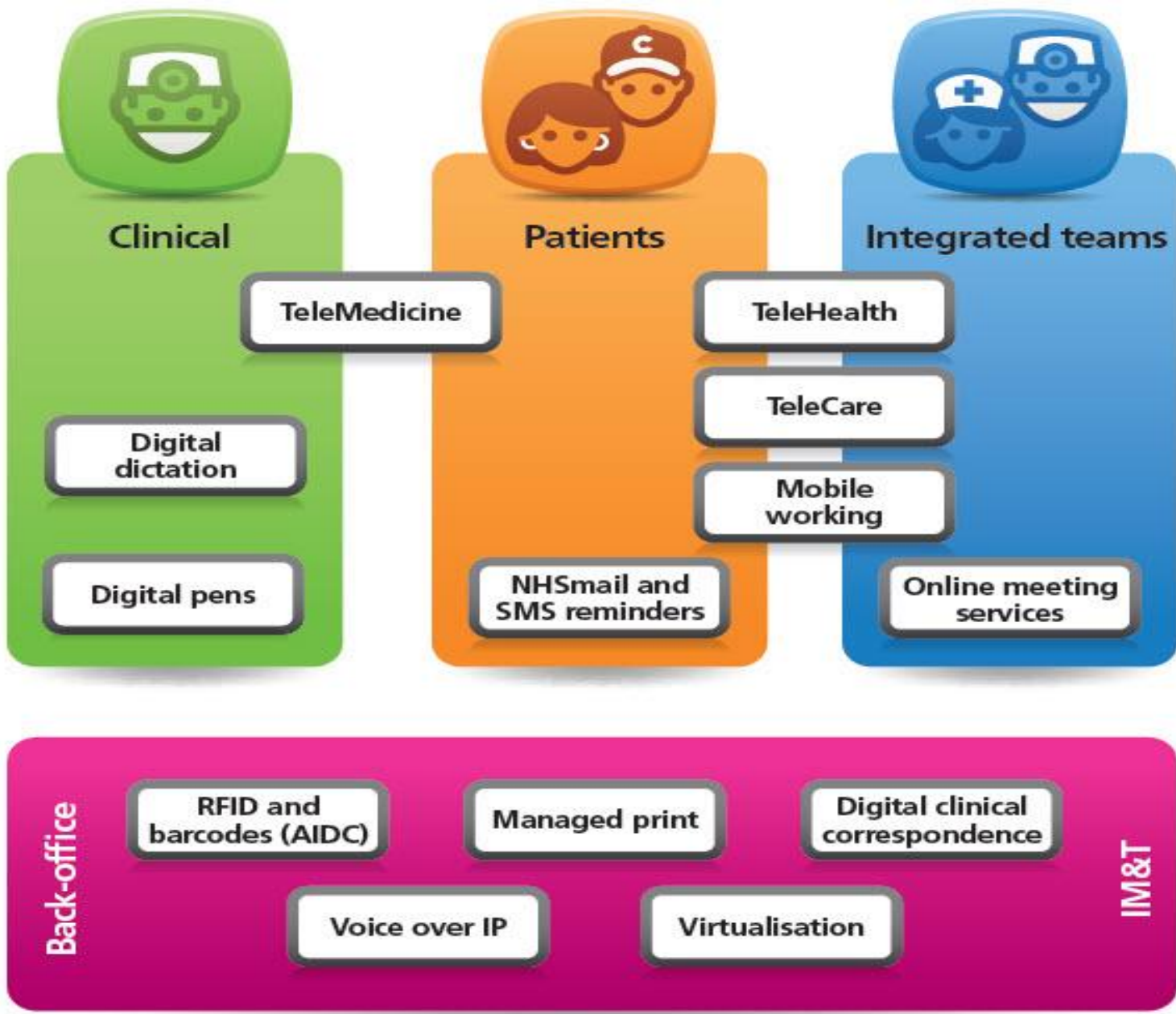


Modality	Pros	Cons	Comments
Store-and-forward Teleconsultation	<ul style="list-style-type: none"> More efficient Defined scope Supply = demand All parties work independently 	<ul style="list-style-type: none"> Time lag to diagnosis Limited patient interaction Potential distrust 	<ul style="list-style-type: none"> Addresses inequitable distribution <i>and</i> scarcity Avoids travel

Remote Patient Monitoring



Modality	Pros	Cons	Comments
Telemonitoring	<ul style="list-style-type: none"> Better access 'Personalization' Early detection Fewer visits and hospitalizations Members love it 	<ul style="list-style-type: none"> Data issues Integration issues Rules engine issues 	<ul style="list-style-type: none"> Multimodal by population Team-based care Requires initial in-person visit



AMBIENT ASSISTED LIVING

J O I N T P R O G R A M M E



ICT for ageing well

Catalogue of Projects 2012



Ambient Assisted Living

The AALJP is a funding activity that started in 2008, with 23 countries working together to develop a joint programme of activity to improve the quality of life for older adults through the application of Information and Communication Technology (ICT). The programme co-funds projects between at least three partners from our partner states (Austria, Belgium, Cyprus, Denmark, Finland, France, Germany, Greece, Hungary, Ireland, Israel, Italy, Luxembourg, the Netherlands, Norway, Poland, Portugal, Romania, Slovenia, Spain, Sweden, Switzerland and the United Kingdom).

Call 1

A²E²	3
AGNES	4
ALADDIN	5
AMICA	6
BEDMOND	7
CAPMOUSE	8
CARE	9
CCE	10
DOMEO	11
eCAALYX	12
EMOTIONAAL	13
H@H	14
HAPPY AGEING	15
HELP	16
HERA	17
HMFM	18
HOPE	19
IS-ACTIVE	20
PAMAP	21
REMOTE	22
RGS	23
ROSETTA	24
SOFTCARE	25

Call 2

	26
3rD-LIFE	27
ALIAS	28
ALICE	29
AMCOSOP	30
AWARE	31
CO-LIVING	32
CVN	33
EASYREACH	34
ELDER-SPACES	35
ExcITE	36
EXPRESS TO CONNECT	37
FAMCONNECTOR	38
FOSIBLE	39
GO-MYLIFE	40
HOMEDOTOLD	41
HOPES	42
JOIN-IN	43
NOSTALGIA BITS	44
OSTEOLINK	45
PEERASSIST	46
SENIORCHANNEL	47
SENIORENGAGE	48
SI-SCREEN	49
SILVERGAME	50
SOMEDALL	51
TAO	52
TRAINUTRI	53
V2ME	54
WECARE	55

Call 3

	56
2PCS	57
AALUIS	58
ALFA	59
AMCO	60
BANK4ELDER	61
CARE@HOME	62
ELDERHOP	63
ENTRANCE	64
FEARLESS	65
FOOD	66
GOLDUI	67
HOST	68
INCLUSIONSOCIETY	69
LILY	70
MOBILESAGE	71
MYLIFE	72
NACODEAL	73
SAAPHO	74
SOCIALIZE	75
STIMULATE	76
VASSIST	77
WAYFIS	78

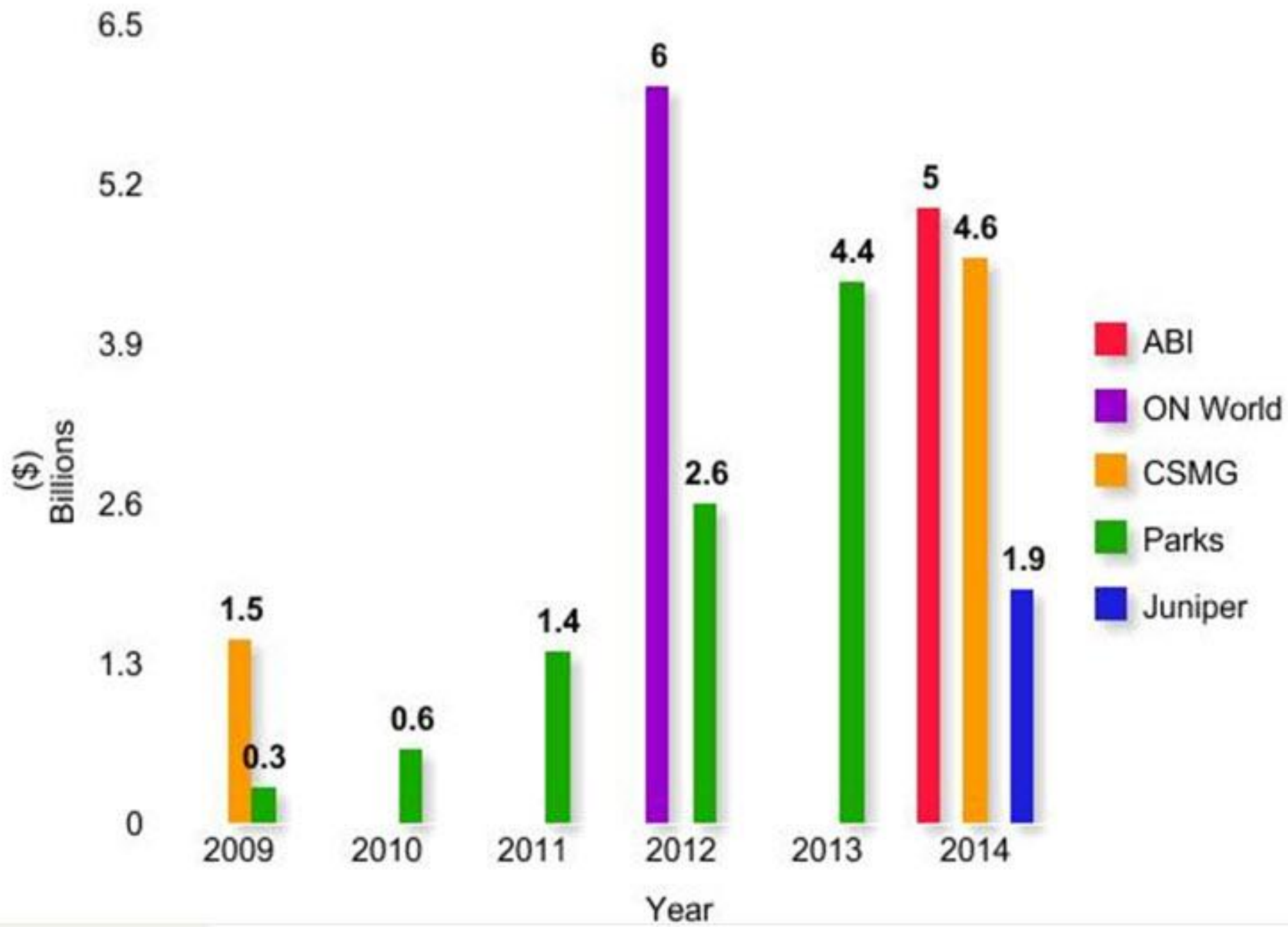
Call 4

	79
ALICE	80
ASSAM	81
ASSISTANT	82
COM'ON	83
CONFIDENCE	84
DOSSY	85
E-MOSION	86
ESTOCKING	87
GAMEUP	88
GUIDING LIGHT	89
HAPPY WALKER	90
IWALKACTIVE	91
MOBECs	92
MYGUARDIAN	93
PAELIFE	94
SAFEMOVE	95
T&TNET	96
TMM	97

What is included in Bodycheck kit?



Mobile Health Revenue Predictions



Potential of the m-Health Market

- **9.8 bln USD in 2010**
- **23.0 bln USD in 2015**
- **500 mln smartphones will use apps for mobile healthcare**

Pricing Model – you sell tests

- Sales price of the test € 195,-

Payment to Bodycheck for analysis of test results and medical validation:

€ 50,-

Your net income per test:

€ 145,-

Pricing Model – we give you tests

Bodycheckpoint receives € 50,- for each test performed on customers that are referred to Bodycheckpoint by Bodycheck

Bodycheck has contracts with companies, insurers, sport associations to perform tests. Bodycheck sends the people for tests to Bodycheckpoints.

REMARK: performing a full test takes roughly 20-30 minutes

Business model

- 30 leads offered to you: 30x € 50,- € 1.500,-
- 10 leads by you: 10x € 161,- € 1.610,-
- Total: € 3.110,-

- Leasing price Bodycheck kit: € 480,-
- Payment for medical assessment: € 500,-

- Profit per month: € 2.130,-

FIAT 500 with Bodycheck Logo's

